

Cultures emerge when people see the patterns of expected behavior

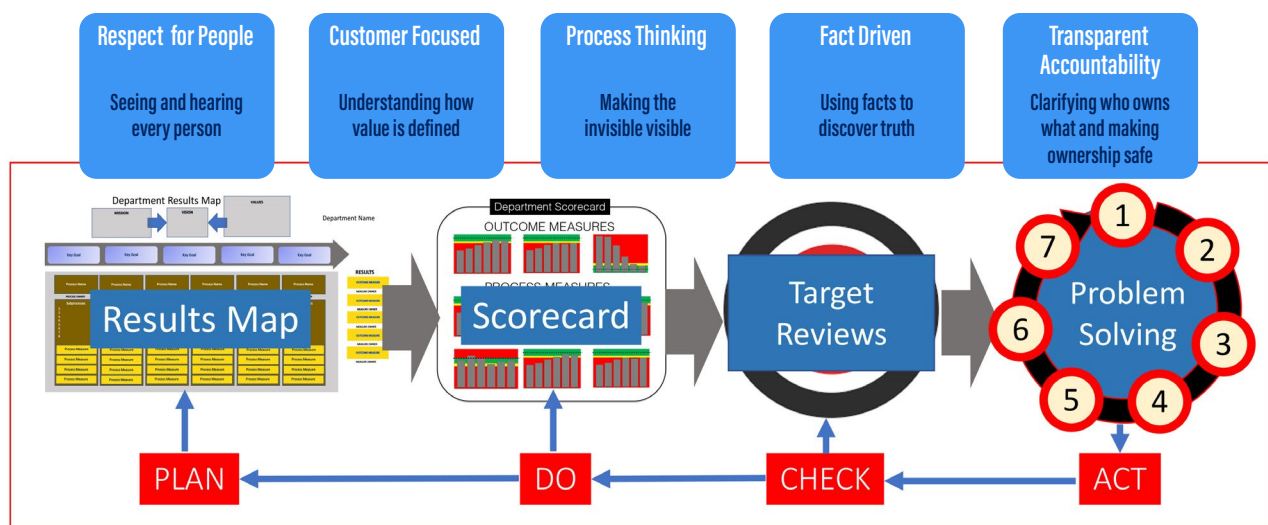
A Results-Driven Culture

THE STORY:

All organizations have a culture, but the culture has been formed by the unspoken rules and norms that have evolved over the years.

INSIGHT:

A results-driven culture is built over time as new work activities make a healthy focus on results routine, and new behaviors make that focus safe. In the end the cycles of improvement are their own reward, as seeing the impact on results fuels continuous improvement.



Results-driven cultures are learning cultures by their nature and as the cycles of improvement repeat people reach out to learn and apply more sophisticated and inclusive tools. This “muscle building” enables them for the complex work of social good driven government.

Results Driven Government – on the journey to Level Three Government



WANT TO LEARN MORE:
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From the author of *Government That Works*, the most authoritative book on state government operations

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