

# INSIGHTS

The experience of being on a winning team is extraordinary

## High-Performing Teams

### THE STORY:

When you look at your teammates and celebrate hitting a target you once thought impossible, there is no feeling like that. When you overhear people in the hall talking about what your team accomplished it feels good. But when you do something good and nobody else even knows about it, that's what's really incredible.

### INSIGHT:

Extraordinary teams demand mutual respect, engagement, and accountability. The more EVERYONE pulls their weight, whatever talents they bring, the higher the lift.

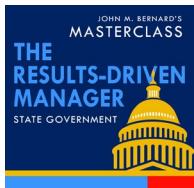


**The shift to a results-driven organization takes energy to overcome the inertia of traditional ways of doing things.**

**The energy is fueled by a sense of progress and the measurable improvements of results.**

**A results-driven environment creates that rare opportunity in worklife to be a part of a high-performing work team.**

### Results Driven Government – on the journey to Level Three Government



#### WANT TO LEARN MORE:

The Results-Driven Manager  
The MasterClass

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From the author of *Government That Works*, the most authoritative book on state government operations

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